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Brooklyn Ultraluxury Penthouse Set to Break a Record

A New York City skyscraper apartment that was asking \$22.75M is under contract. It comes with views of Manhattan and the Statue of Liberty

By Katherine Clarke
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A rendering of Quay Tower, a 30-story condominium building under construction in the Brooklyn Heights neighborhood. A sprawling penthouse in the building is now in contract for over \$20 million. ILLUSTRATION: MOSO STUDIO

A sprawling Brooklyn penthouse under construction is now in contract for over \$20 million. If the deal closes, the unit will be the priciest home ever sold in the borough, according to public records.

The unit had been asking \$22.75 million, said Andrew Anderson of Douglas Elliman Development Marketing, the company marketing the building.

The current record was set by the \$15.5 million sale of a townhouse in Brooklyn's Cobble Hill neighborhood in 2015, according to public records. And actor Matt Damon is in contract to buy another penthouse that was asking \$16.645 million; that deal doesn't appear to have closed yet.

The \$22.75 million penthouse is atop Quay Tower, a 30-story condominium building under construction in the Brooklyn Heights neighborhood. It overlooks Brooklyn Bridge Park as well as the Manhattan skyline, the East River and the Statue of Liberty. The 126-unit building launched sales last summer, according to Mr. Anderson.



Expected to become Brooklyn's priciest home when it closes, the unit overlooks Brooklyn Bridge Park as well as the Manhattan skyline, the East River and the Statue of Liberty. ILLUSTRATION: MOSO STUDIO

Mr. Anderson also declined to identify the buyer, saying that he is a New Yorker who works in the financial services industry. He and his family had originally been planning to buy a home in Manhattan's Tribeca neighborhood before discovering this building, Mr. Anderson said.

Originally intended to be two penthouses, the unit is being configured by the buyer into one sprawling 7,433-square-foot home with a 1,179-square-foot terrace. The interiors were designed by the Los Angeles firm Marmol Radziner in a modernist style, and include wide plank oak floors and white oak cabinetry. Each home comes with an Amazon Alexa device that can be customized to control the lighting, shades and temperature. The building also has a fitness center and a music room, a children's playroom and two common rooftop lounges.

Mr. Anderson said he believes the deal sets a new bar for Brooklyn, which has been steadily emerging from Manhattan's shadow. "A buyer at this capacity can buy anywhere they want in the city," he said.

Real-estate agent Ravi Kantha of Leslie J. Garfield, who wasn't involved in the transaction, said the deal was especially impressive given that the New York market has been slow.

"That's a real number. Not just for Brooklyn, for anywhere," he said.